

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>Jul '11 - Jun ...</u>	<u>Budget</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
1.001 · Band (\$50)	9,247.50	6,300.00
1.002 · SATB Chorus (\$50)	9,950.00	9,200.00
1.003 · Orch (\$50)	5,300.00	5,000.00
1.004 · Jazz Band )\$50)	900.00	1,000.00
1.005 · Womens Chorale (\$50)	8,480.00	6,000.00
1.006 · Mens Chorus (\$50)	4,900.00	4,800.00
1.007 · Misc.- T-Shirts, Plaques Rebate	0.00	2,200.00
1.008 · Commissioned Work	4,500.00	4,500.00
1.009 · All-Collegiate Ens.	2,000.00	3,500.00
1.101 · NAFME Reg. Member Dues (\$...	11,210.50	30,000.00
1.102 · CNAfME (CMENC) Dues	7,346.00	540.00
1.103 · Affiliated Organization Dues	4,800.00	4,800.00
1.104 · Introductory Active Dues 12.50	137.50	360.00
1.106 · Life Member Dues	54.00	0.00
1.201 · Exhibit Fees	24,500.00	21,000.00
1.202a · Reg (site)	11,160.00	10,300.00
1.202b · Reg (pre)	7,335.00	14,350.00
1.203 · AS Reg. w Student (\$60)	14,750.00	15,000.00
1.300 · Treb Honor Choir (\$70)	13,765.60	12,000.00
1.401 · TM Ad Sales	17,667.00	18,100.00
1.402 · TN Subs+msc	0.00	200.00
1.403 · Conf Ad Sales	0.00	3,000.00
1.500 · AS CD's Rebate	514.50	450.00
1.501 · AS Video Rebate	600.00	0.00
1.704 · State Concert Fest	13,500.00	12,500.00
1.801 · Grant 1 (Savings)	0.00	0.00
1.802 · Hotel Reimb	3,563.71	7,850.00
1.803 · Misc Income	3,816.02	0.00
<b>Total Income</b>	<u>180,003.33</u>	<u>192,950.00</u>
<b>Gross Profit</b>	180,003.33	192,950.00
<b>Expense</b>		
2.001 · AS Gen Chair Exp	783.07	800.00
2.001h · AS Gen Chair Hon	1,200.00	1,200.00
2.003 · AS Music	277.00	600.00
2.004 · AS Conductor Hotel Room	1,518.72	2,520.00
2.005 · AS Chairs Hotel Rooms	6,580.90	3,360.00
2.006 · AS Rehearsal Space	6,240.00	6,000.00
2.006a · AS Audio	0.00	1,300.00
2.006b · AS Pianos	0.00	1,645.00
2.007 · AS Perf Hall	6,463.88	3,600.00

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>Jul '11 - Jun ...</u>	<u>Budget</u>
2.008 · AS Patches	362.88	0.00
2.009 · AS Equip Truck Rental	792.66	2,000.00
2.010 · AS Food Service	0.00	0.00
2.011 · AS Band Chair Exp	257.48	200.00
2.012 · AS Band Cond Hon	1,800.00	1,800.00
2.013 · AS Band Cond Exp	780.69	700.00
2.014 · Choral Inst Spec Support	0.00	100.00
2.016 · Commission	4,500.00	4,500.00
2.021 · AS SATB Chair Exp	369.02	200.00
2.022 · SATB Cond Hon	1,800.00	1,800.00
2.023 · SATB Cond Exp	513.12	700.00
2.024 · AS SATB Chorus Accomp	500.00	500.00
2.025 · AS SATB Chorus Accomp Exp	345.33	200.00
2.031 · AS Orch Chair Exp	183.95	200.00
2.032 · AS Orch Cond Hon	1,800.00	1,800.00
2.033 · AS Orch Cond Exp	630.02	700.00
2.041 · AS Jazz Band Chair Exp	222.03	200.00
2.042 · AS Jazz Band Cond Hon	1,800.00	1,800.00
2.043 · AS Jazz Band Cond Exp	834.20	700.00
2.044 · AS Jazz Band Auditions	1,747.10	1,000.00
2.051 · AS Womens Chair Exp	248.60	200.00
2.052 · AS Womens Cond Hon	1,800.00	1,800.00
2.053 · AS Women Cond Exp	48.87	700.00
2.054 · AS Womens Accomp Hon	500.00	500.00
2.055 · AS Womens Accomp Exp	531.04	200.00
2.061 · AS Mens Chair Exp	0.00	200.00
2.062 · AS Mens Chor Cond Hon	1,800.00	1,800.00
2.063 · AS Mens Chor Cond Exp	697.52	700.00
2.064 · AS Mens Chor Accomp Hon	500.00	500.00
2.065 · AS Mens Chor Accomp Exp	243.20	200.00
2.066 · AS Program	2,056.90	1,600.00
2.067 · Hotel for AS Accomp	1,215.00	360.00
2.070 · AS Insts Chair Hon	0.00	900.00
2.070a · AS Equip Move Exp	1,540.51	1,200.00
2.071 · AS Choral Chair Hon	0.00	450.00
2.072 · AS Equip Assitant	0.00	1,000.00
2.073 · All Collegiate Ensemble	3,802.37	3,000.00
2.100 · Treble Hon Choir Cond Hon	1,200.00	1,200.00
2.101 · Treble Choir Cond Exp	816.94	700.00
2.102 · Treble Choir Exp	5,702.41	7,500.00
2.103 · Treble Hon Choir Accomp Hon	300.00	300.00
2.104 · Gen Mus-Treble Honor Choir ...	0.00	0.00
2.200 · Exhibit Food Service	0.00	2,000.00
2.201 · Exhibit Decorator	4,171.50	3,500.00

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>Jul '11 - Jun ...</u>	<u>Budget</u>
2.202 · Exhibit Chair Exp	325.95	600.00
2.203 · Exhibit Exp	516.93	2,544.00
2.204 · Conf Reg Exp	1,742.35	1,300.00
2.205 · Conf Reg Chair Exp	628.75	600.00
2.206 · Conf Reg Hon	2,400.00	2,400.00
2.210 · Conf Liability Ins	719.00	500.00
2.211 · Conf Equip Truck Rental	314.41	600.00
2.212 · Conference Audio Visual	3,905.10	9,000.00
2.214 · Convention Center	24,039.65	27,000.00
2.214d · Conference Center Deposit	1,500.00	1,500.00
2.215 · Conference Exp	1,200.02	3,000.00
2.215a · Guest NAFME	0.00	850.00
2.216 · Conference Piano Rent	0.00	1,500.00
2.217 · Conf Chair Exp	565.77	400.00
2.218b · Confence Equip Assist.	0.00	400.00
2.219 · Conf Printing Program	3,783.80	3,700.00
2.220 · Conference Food Service	2,725.80	300.00
2.221 · Conf Piano Tuning & Misc.	450.00	0.00
2.223 · Audition Committee Exp	230.68	500.00
2.224 · CNAfME (CMENC)	406.14	1,500.00
2.300 · State Concert Festival	13,069.45	12,000.00
2.401 · Ad Manager Exp	0.00	100.00
2.402 · Ad Sales Com	4,485.15	2,200.00
2.403 · TM Printing Exp	13,549.30	17,000.00
2.404 · Graphic Artist Fees	0.00	0.00
2.405 · Tenn. Musician Postage	0.00	799.00
2.406 · Website Tech	0.00	400.00
2.407 · Webmaster Exp	0.00	300.00
2.501 · Board Meeting Exp	2,661.63	2,000.00
2.502 · Council Meetings	2,872.19	4,000.00
2.503 · Committee Meeting	0.00	0.00
2.504 · Conference Calls	202.93	150.00
2.508 · Charter Filing Fee	225.00	22.00
2.601 · Executive Director Hon	4,450.00	5,400.00
2.602 · Tenn Musician Editor Hon	3,000.00	2,400.00
2.603 · Exhibit Chair Hon	2,535.00	2,100.00
2.606 · Convention Manager Hon	0.00	600.00
2.607 · Conf Equip Chair Hon	800.00	800.00
2.701 · President Travel	1,152.23	1,800.00
2.702 · Pres-Elect Travel	0.00	1,800.00
2.703 · Executive Dir Travel	2,191.10	1,500.00
2.704a · Past-Pres Travel	2,143.06	1,800.00
2.704b · Award Plaques etc.	384.00	1,000.00
2.705 · Editor Exp	0.00	500.00

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>Jul '11 - Jun ...</u>	<u>Budget</u>
<b>2.706 · Editors Travel</b>	0.00	1,200.00
<b>2.707 · State Chair Travel</b>	50.92	500.00
<b>2.708 · Presidents Discretionary Fund</b>	333.74	1,000.00
<b>2.801 · Expendable Items Serv</b>	759.55	1,500.00
<b>2.802 · Pres. Election Exp</b>	0.00	800.00
<b>2.803 · Business Update</b>	0.00	400.00
<b>2.805 · Tenn for the Arts Ed Dues</b>	270.00	50.00
<b>2.806 · Accounting IRS / State Gov</b>	6,082.00	0.00
<b>2.807 · Software Purchase and Supp...</b>	0.00	0.00
<b>2.808 · Loss Carryover</b>	0.00	0.00
<b>2.809 · Postage</b>	0.00	0.00
<b>2.900 · Misc Expenses</b>	15,490.72	0.00
<b>Total Expense</b>	<u>191,639.23</u>	<u>192,950.00</u>
<b>Net Ordinary Income</b>	<u>-11,635.90</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>-11,635.90</u></u>	<u><u>0.00</u></u>

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

\$ Over Budget**Ordinary Income/Expense****Income**

1.001 · Band (\$50)	2,947.50
1.002 · SATB Chorus (\$50)	750.00
1.003 · Orch (\$50)	300.00
1.004 · Jazz Band )\$50)	-100.00
1.005 · Womens Chorale (\$50)	2,480.00
1.006 · Mens Chorus (\$50)	100.00
1.007 · Misc.- T-Shirts, Plaques Rebate	-2,200.00
1.008 · Commissioned Work	0.00
1.009 · All-Collegiate Ens.	-1,500.00
1.101 · NAFME Reg. Member Dues (\$...	-18,789.50
1.102 · CNAfME (CMENC) Dues	6,806.00
1.103 · Affiliated Organization Dues	0.00
1.104 · Introductory Active Dues 12.50	-222.50
1.106 · Life Member Dues	54.00
1.201 · Exhibit Fees	3,500.00
1.202a · Reg (site)	860.00
1.202b · Reg (pre)	-7,015.00
1.203 · AS Reg. w Student (\$60)	-250.00
1.300 · Treb Honor Choir (\$70)	1,765.60
1.401 · TM Ad Sales	-433.00
1.402 · TN Subs+msc	-200.00
1.403 · Conf Ad Sales	-3,000.00
1.500 · AS CD's Rebate	64.50
1.501 · AS Video Rebate	600.00
1.704 · State Concert Fest	1,000.00
1.801 · Grant 1 (Savings)	0.00
1.802 · Hotel Reimb	-4,286.29
1.803 · Misc Income	3,816.02

<b>Total Income</b>	<b>-12,946.67</b>
---------------------	-------------------

<b>Gross Profit</b>	<b>-12,946.67</b>
---------------------	-------------------

**Expense**

2.001 · AS Gen Chair Exp	-16.93
2.001h · AS Gen Chair Hon	0.00
2.003 · AS Music	-323.00
2.004 · AS Conductor Hotel Room	-1,001.28
2.005 · AS Chairs Hotel Rooms	3,220.90
2.006 · AS Rehearsal Space	240.00
2.006a · AS Audio	-1,300.00
2.006b · AS Pianos	-1,645.00
2.007 · AS Perf Hall	2,863.88

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>\$ Over Budget</u>
2.008 · AS Patches	362.88
2.009 · AS Equip Truck Rental	-1,207.34
2.010 · AS Food Service	0.00
2.011 · AS Band Chair Exp	57.48
2.012 · AS Band Cond Hon	0.00
2.013 · AS Band Cond Exp	80.69
2.014 · Choral Inst Spec Support	-100.00
2.016 · Commission	0.00
2.021 · AS SATB Chair Exp	169.02
2.022 · SATB Cond Hon	0.00
2.023 · SATB Cond Exp	-186.88
2.024 · AS SATB Chorus Accomp	0.00
2.025 · AS SATB Chorus Accomp Exp	145.33
2.031 · AS Orch Chair Exp	-16.05
2.032 · AS Orch Cond Hon	0.00
2.033 · AS Orch Cond Exp	-69.98
2.041 · AS Jazz Band Chair Exp	22.03
2.042 · AS Jazz Band Cond Hon	0.00
2.043 · AS Jazz Band Cond Exp	134.20
2.044 · AS Jazz Band Auditions	747.10
2.051 · AS Womens Chair Exp	48.60
2.052 · AS Womens Cond Hon	0.00
2.053 · AS Women Cond Exp	-651.13
2.054 · AS Womens Accomp Hon	0.00
2.055 · AS Womens Accomp Exp	331.04
2.061 · AS Mens Chair Exp	-200.00
2.062 · AS Mens Chor Cond Hon	0.00
2.063 · AS Mens Chor Cond Exp	-2.48
2.064 · AS Mens Chor Accomp Hon	0.00
2.065 · AS Mens Chor Accomp Exp	43.20
2.066 · AS Program	456.90
2.067 · Hotel for AS Accomp	855.00
2.070 · AS Insts Chair Hon	-900.00
2.070a · AS Equip Move Exp	340.51
2.071 · AS Choral Chair Hon	-450.00
2.072 · AS Equip Assitant	-1,000.00
2.073 · All Collegiate Ensemble	802.37
2.100 · Treble Hon Choir Cond Hon	0.00
2.101 · Treble Choir Cond Exp	116.94
2.102 · Treble Choir Exp	-1,797.59
2.103 · Treble Hon Choir Accomp Hon	0.00
2.104 · Gen Mus-Treble Honor Choir ...	0.00
2.200 · Exhibit Food Service	-2,000.00
2.201 · Exhibit Decorator	671.50

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>\$ Over Budget</u>
2.202 · Exhibit Chair Exp	-274.05
2.203 · Exhibit Exp	-2,027.07
2.204 · Conf Reg Exp	442.35
2.205 · Conf Reg Chair Exp	28.75
2.206 · Conf Reg Hon	0.00
2.210 · Conf Liability Ins	219.00
2.211 · Conf Equip Truck Rental	-285.59
2.212 · Conference Audio Visual	-5,094.90
2.214 · Convention Center	-2,960.35
2.214d · Conference Center Deposit	0.00
2.215 · Conference Exp	-1,799.98
2.215a · Guest NAFME	-850.00
2.216 · Conference Piano Rent	-1,500.00
2.217 · Conf Chair Exp	165.77
2.218b · Confence Equip Assist.	-400.00
2.219 · Conf Printing Program	83.80
2.220 · Conference Food Service	2,425.80
2.221 · Conf Piano Tuning & Misc.	450.00
2.223 · Audition Committee Exp	-269.32
2.224 · CNAfME (CMENC)	-1,093.86
2.300 · State Concert Festival	1,069.45
2.401 · Ad Manager Exp	-100.00
2.402 · Ad Sales Com	2,285.15
2.403 · TM Printing Exp	-3,450.70
2.404 · Graphic Artist Fees	0.00
2.405 · Tenn. Musician Postage	-799.00
2.406 · Website Tech	-400.00
2.407 · Webmaster Exp	-300.00
2.501 · Board Meeting Exp	661.63
2.502 · Council Meetings	-1,127.81
2.503 · Committee Meeting	0.00
2.504 · Conference Calls	52.93
2.508 · Charter Filing Fee	203.00
2.601 · Executive Director Hon	-950.00
2.602 · Tenn Musician Editor Hon	600.00
2.603 · Exhibit Chair Hon	435.00
2.606 · Convention Manager Hon	-600.00
2.607 · Conf Equip Chair Hon	0.00
2.701 · President Travel	-647.77
2.702 · Pres-Elect Travel	-1,800.00
2.703 · Executive Dir Travel	691.10
2.704a · Past-Pres Travel	343.06
2.704b · Award Plaques etc.	-616.00
2.705 · Editor Exp	-500.00

**Budget Summary Report**

Cash Basis

July 2011 through June 2012

	<u>\$ Over Budget</u>
2.706 · Editors Travel	-1,200.00
2.707 · State Chair Travel	-449.08
2.708 · Presidents Discretionary Fund	-666.26
2.801 · Expendable Items Serv	-740.45
2.802 · Pres. Election Exp	-800.00
2.803 · Business Update	-400.00
2.805 · Tenn for the Arts Ed Dues	220.00
2.806 · Accounting IRS / State Gov	6,082.00
2.807 · Software Purchase and Supp...	0.00
2.808 · Loss Carryover	0.00
2.809 · Postage	0.00
2.900 · Misc Expenses	15,490.72
<b>Total Expense</b>	<u>-1,310.77</u>
<b>Net Ordinary Income</b>	<u>-11,635.90</u>
<b>Net Income</b>	<u><u>-11,635.90</u></u>