

Tennessee Music Education Association
Profit and Loss
July 1, 2015 - August 12, 2016

	Total
Income	
1.001 Band (\$55)	14,135.00
1.002 SATB Chorus (\$55)	11,495.00
1.003 Orch (\$55)	9,350.00
1.004 Jazz Band (\$55)	1,155.00
1.005 Womens Chorale (\$55)	9,955.00
1.006 Mens Chorus (\$55)	7,975.00
1.007 Misc.- T-Shirts, Plaques Rebate	2,586.99
1.009 All-Collegiate Ens.	5,088.70
1.101 NAFME Reg. Member Dues (\$32)	43,064.00
1.101a Regular Active Spousal Dues	288.00
1.102 CNAfME Dues (\$2.00)	632.00
1.103 Affiliated Organization Dues	6,900.00
1.104 Introductory Active Dues 15.00	1,182.00
1.106 Life Member Dues	64.00
1.107 NAFME Refund State Off. Travel	1,636.45
1.108 Discounts/Refunds Given	455.00
1.201 Exhibit Fees	27,429.19
1.202a Reg (site)	6,653.51
1.202b Reg (pre)	6,361.44
1.203 AS Reg. w Student (\$75)	25,575.00
1.300 Treb Honor Choir (\$70)	10,450.00
1.301 Treble Honor Choir Auditions	1,875.00
1.401 TM Ad Sales	27,799.87
1.402 TN Subs+msc	400.00
1.500 AS CD's Rebate	1,125.00
1.600 Food and Beverage - Other	4,905.50
1.704 State Concert Fest	13,500.00
1.802 Hotel Reimb (Chairs etc)	333.59
1.803 Misc Income	4,759.33
1.804 Hotel Rebate for Rooms Booked	45,340.88
1.805 Mobile Application Ads	950.00
1.810 Meal Card Sales- Opryland	29,802.82
Total Income	\$ 323,223.27
Gross Profit	\$ 323,223.27

Expenses

2.001 AS Gen Chair Exp	52.34
2.001h AS Vocal Gen Chair Hon	800.00
2.001i AS Instru Gen Chair Hon	800.00
2.003 AS Music	156.37
2.005 AS Chairs Hotel Rooms	2,319.85
2.006a AS Audio	300.00
2.006b AS Pianos	8,250.00
2.008 AS Patches	92.35
2.009 AS Equip Truck Rental	683.08
2.011 AS Concert Band Ch (11-12) Exp	196.98
2.011a AS Concert Band Ch. (9-10) Exp	196.98
2.012 AS Concert Band(11-12) Cond Hon	2,000.00
2.012a AS Concert Band (9-10) Cond Hon	2,000.00
2.013 AS Concert Band(11-12) Cond Exp	784.73
2.013a AS Concert Band(9-10) Cond Exp	742.95
2.016 Commissioned	2,000.00
2.016a Composer Travel Expenses	262.96
2.022 SATB Cond Hon	2,000.00
2.023 SATB Cond Exp	623.75
2.024 AS SATB Chorus Accomp	750.00
2.031 AS Symphony Orch (11-12) Ch Exp	304.26
2.032 AS Symphony Orch(11-12)Cond Hon	2,000.00
2.032a AS String Orch (9-10) Cond Hon	2,000.00
2.033 AS Symphony Orch(11-12)Cond Exp	694.25
2.033a AS String Orch (9-10) Cond Exp	663.20
2.042 AS Jazz Band Cond Hon	2,000.00
2.043 AS Jazz Band Cond Exp	348.62
2.044 AS Jazz Band Auditions	2,360.50
2.052 AS Womens Cond Hon	2,400.00
2.053 AS Women Cond Exp	280.20
2.054 AS Womens Accomp Hon	750.00
2.055 AS Womens Accomp Exp	199.20
2.061b Ensemble Chair Hon	2,800.00
2.062 AS Mens Chor Cond Hon	2,000.00
2.063 AS Mens Chor Cond Exp	308.20
2.064 AS Mens Chor Accomp Hon	750.00
2.066 AS Program	7,301.36
2.069 AS Equipment Chair Hon	400.00
2.073 All Collegiate Ensemble	1,712.00
2.073a All Collegiate Ens Cond Exp	397.93
2.073b All Collegiate Ens. Cond. Hon.	1,500.00
2.074 Collegiate Hill Day Expense	2,034.86
2.100 Treble Hon Choir Cond Hon	1,300.00
2.101 Treble Choir Cond Exp	547.77
2.102 Treble Choir Exp	3,984.53
2.102a Treble Choir- Shirts	2,024.22

2.103 Treble Hon Choir Accomp Hon	375.00
2.201 Exhibit Decorator	6,152.00
2.202 Exhibit Chair Exp	373.61
2.203 Exhibit Exp	484.19
2.204 Conf Reg Exp	2,288.06
2.205 Conf Reg Chair Exp	200.00
2.206 Conf Reg Hon	2,400.00
2.210 Conf Liability Ins	176.00
2.210b Insurance- Bonding- Crime	555.00
2.210d Insurance- General Liability	1,570.80
2.211 Conf Equip Truck Rental	519.09
2.212 Conference Audio Visual	5,852.96
2.213 Conference Stage and Public Address Sys.	9,500.00
2.214d Conference Center Deposit	73,774.35
2.215 Conference Exp	352.34
2.217 Conf Chair Exp	1,948.42
2.219 Conf Printing Program	5,796.44
2.222 Meal Cards (Marriott)	29,870.48
2.223 Audition Committee Exp	171.04
2.300 State Concert Festival	2,464.39
2.300a State Concert Fest Adjud Hon	5,600.00
2.300b State Concert Fest Adjud Exp	3,218.71
2.300d State Concert Festival Recording Exp.	1,360.96
2.402 Ad Sales Com	4,173.60
2.403 TM Printing Exp	28,727.85
2.403b TM Design Fees	4,399.91
2.404 Graphic Artist Fees	1,396.64
2.405 Tenn. Musician Postage	5,213.54
2.406 Website Tech/Software	539.40
2.406a Website Design	2,250.00
2.407 Webmaster Exp	59.85
2.501 Board Meeting Exp	2,435.55
2.502 Council Meetings	2,652.68
2.504 Conference Calls	142.34
2.506 Board Members Conf Housing	233.76
2.508 Charter Filing Fee	22.25
2.601 Executive Director Salary	13,734.00
2.602 Tenn Musician Editor Hon	3,000.00
2.603 Exhibit Chair Hon	2,575.00
2.604 Email Newsletter Exp.	1,550.40
2.606 Convention Manager Hon	1,600.00
2.607 Conf Equip Chair Hon	400.00
2.701 President Travel	442.79
2.702 Pres-Elect Travel	3,468.21
2.703 Executive Dir Travel	1,768.82
2.704a Past-Pres Travel	1,169.96
2.704b Award Plaques etc.	1,437.23

2.705 Editor Exp		691.33
2.706 Editors Travel		902.36
2.801 Expendable Items Serv		394.55
2.806 Accounting IRS / State Gov		1,635.00
2.807 Software Purchase and Support		2,732.17
2.809 Postage		124.06
2.900 Misc Expenses		3,136.05
2.902 Insufficient Fund Fee		16.00
2.903 Payroll Taxes SS & Med. - Ex Dr		2,496.56
2.904 Finance Charges		105.22
2.905 Marriott Rewards Membership Fee		45.00
2.906 Tennessee Arts Academy Ad		270.00
2.907 Charge Back Check Debit- Bad Check		100.00
2.908 NAFME Conference Registration		405.00
Total Expenses	\$	317,524.36
Net Operating Income	\$	5,698.91

Net Income **\$** **5,698.91**

Friday, Aug 12, 2016 09:24:58 PM GMT-7 - Cash Basis